



Delivering The Right DIA Solution To Your Customers

*Towerstream uses Fixed Wireless Technology
to deliver secure and reliable Dedicated
Internet Access to businesses with speeds
from 5Mbps to 10Gbps.*



For more info visit:
www.towerstream.com/channel

Contact Your Channel Manager Today!

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Channel Battle Card

www.towerstream.com

Company Overview

Towerstream is a leading fixed wireless ISP delivering high-speed **Dedicated Internet Access (DIA)** to businesses in major US markets. We deliver business class internet service that is **fast, reliable and cost-effective** to suit your customer's connectivity needs.

Target Market & Customers

Towerstream can meet the internet connectivity demands of any business that:

- ✓ Requires a **permanent or temporary** high speed internet connection up to 10Gbps.
- ✓ Is located **within 10 Miles of our POPs** (Points-of-presence) in any of our US markets.
- ✓ Has **line-of-sight** to any one of our 200+ POPs located in our US markets.
- ✓ Can obtain **roof access** from the building along with permission to install on the roof.

Network Coverage

We own and operate a carrier class **Microwave Fixed Wireless Network** with a gigabit mesh ethernet backbone in the following markets:

- Boston
- Chicago
- Dallas/Ft. Worth
- Houston
- Los Angeles
- Miami
- New York
- Philadelphia
- Providence

Key Features & Benefits

Rapid Installation – Our unique service delivery method means we can deploy services faster than fiber providers, typically in 25 days or less.

True Redundancy – We deliver service from the roof not the ground. This diverse point of entry to the building allows for a truly redundant solution that fits any company's disaster recovery plan.

Availability – We can deliver DIA to over 540K buildings including areas where fiber is scarce, non-existent or too expensive.

Guaranteed Reliability – Backed by our industry leading SLA, we guarantee 99.99% uptime.

Scalability – As your customer's bandwidth needs grow, we can increase their speeds up to 10Gbps, sometimes with just a simple phone call.

Dedicated & Symmetrical – Unlike "best effort" service providers, our throughput is always bi-directional. Your customers will experience the same speeds on the upload and download.

Free Static IPs – Unlike some of our competitors, we provide static IP addresses (IPv4 or IPv6) free of charge.

24/7 US Based Support – Our expert US based Customer Care Team is always available. We are ready to assist 24 hours a day, 365 days a year.

FAQ's

Will service be interrupted by weather? NO!
Our service is built to withstand the most adverse weather conditions.

Is Fixed Wireless secure? YES!
The service is protected by authentication and proprietary communication protocols and encryption schemes at the RF layer making it extremely secure.

Is the equipment intrusive? NO!
Towerstream's equipment is generally the size of a small pizza box. Rooftop installation uses a non-penetrating mount and is non-intrusive.

Channel Partner Benefits

➔ **Competitive Residual Commissions**
Our Master Agent and Strategic Partner Programs provide top of the line rates, paid on time, helping partners maximize their earning potential.

➔ **Streamlined Quote-To-Order Process**
We make it simple for you to sell. Simply email quotes@towerstream.com and provide us with the installation address and desired bandwidth speeds. We will provide an accurate quote in a matter of minutes not days.

➔ **Dedicated Channel Manager**
An expert Towerstream Channel Manager will always be available to provide priority support during the sales process and beyond.